

THE MOBILITY BANK

This is Ziklo Bank

Presentation – Ziklo in brief

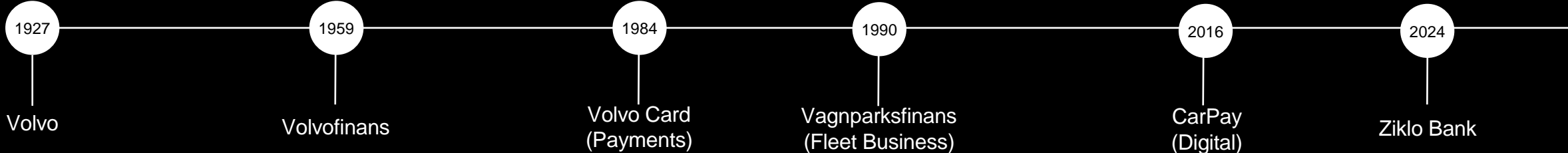
- Strategy & New name
- Sustainability Work
- Updated Green Framework
- SPO from S&P

April 16, 2024

60+ years of experience



Ziklo The Mobility Bank





ZIKLO BANK

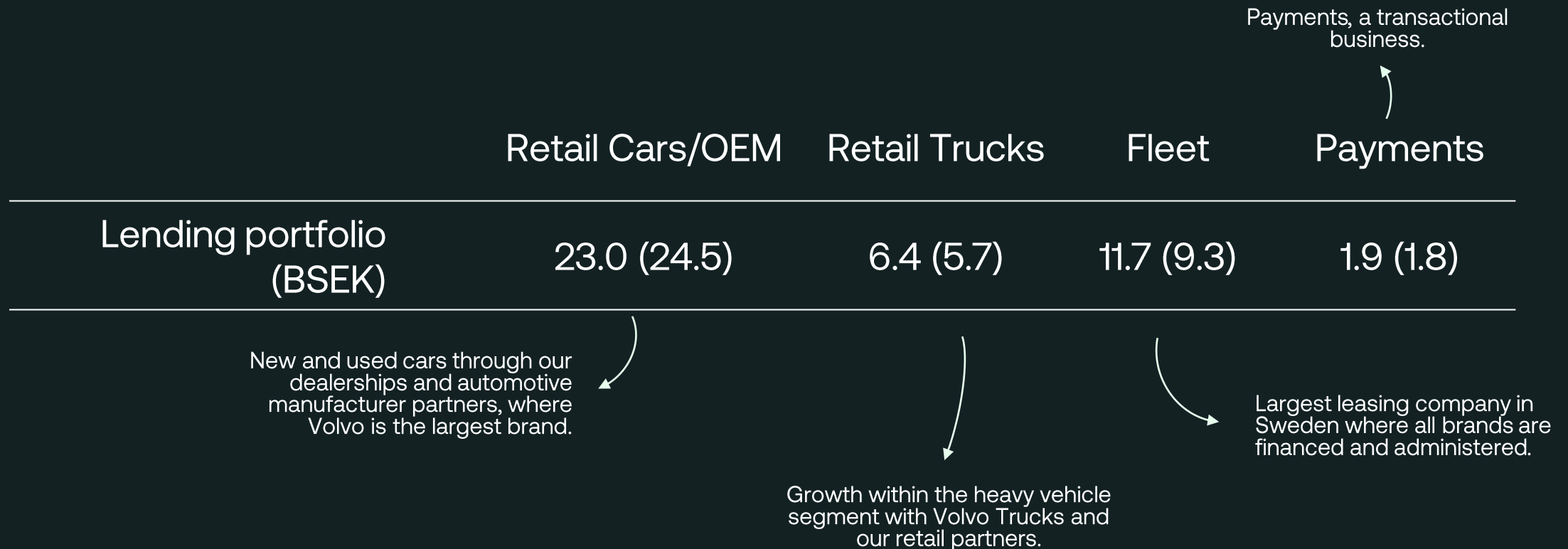
Our DNA

- Specialists since 1959
- Market leaders in several divisions
- Unique concepts tailored for the car industry
- Sweden's largest car bank



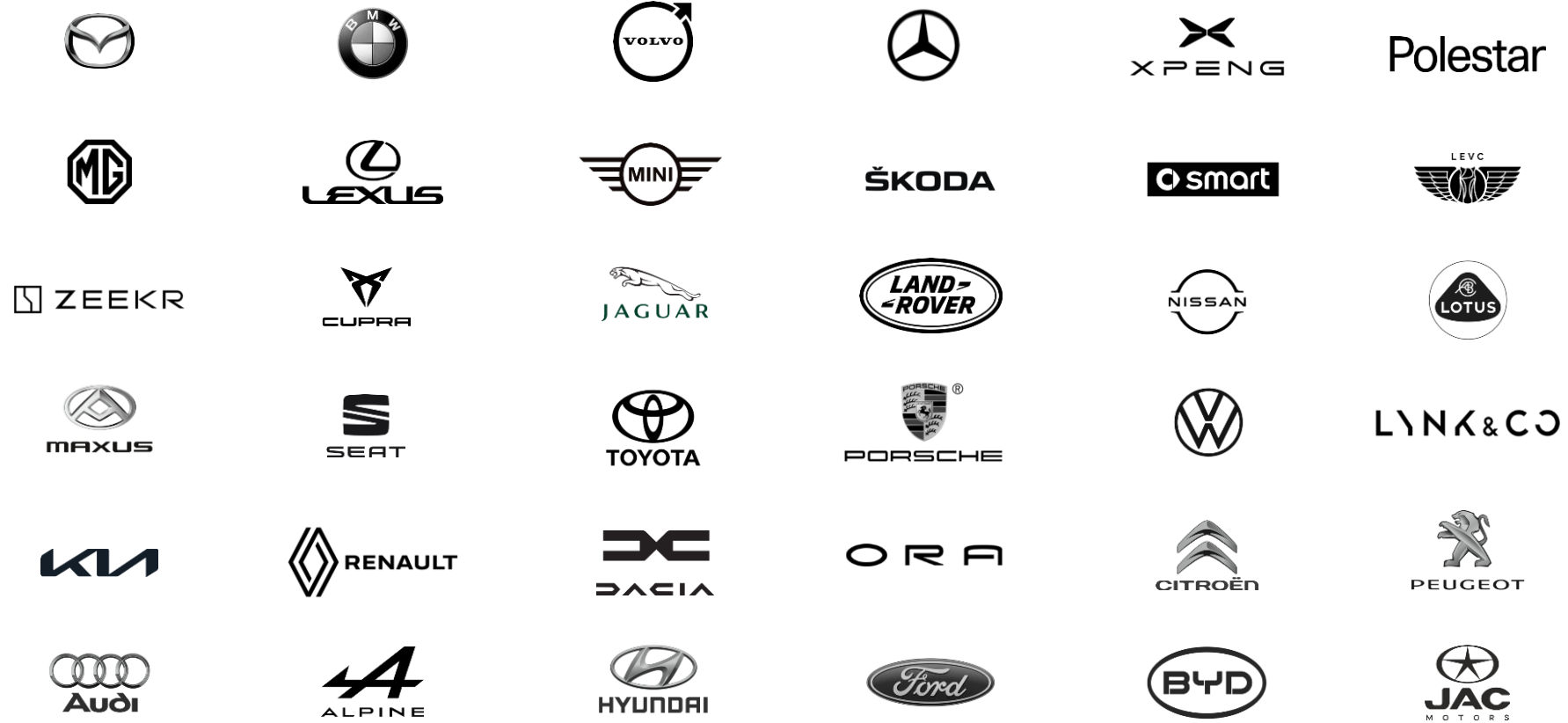
THE MOBILITY BANK.

A diversified business, +2.6 billion SEK YoY



Opportunities for a Leading Mobility Bank in the Green City

Brands within our ownership structures



Cornerstone of our strategy

A

Brand agnostic offering in financial mobility, independent of vehicle type and segment

+

B

Leading in advisory, new risk management, and pricing within automotive financing

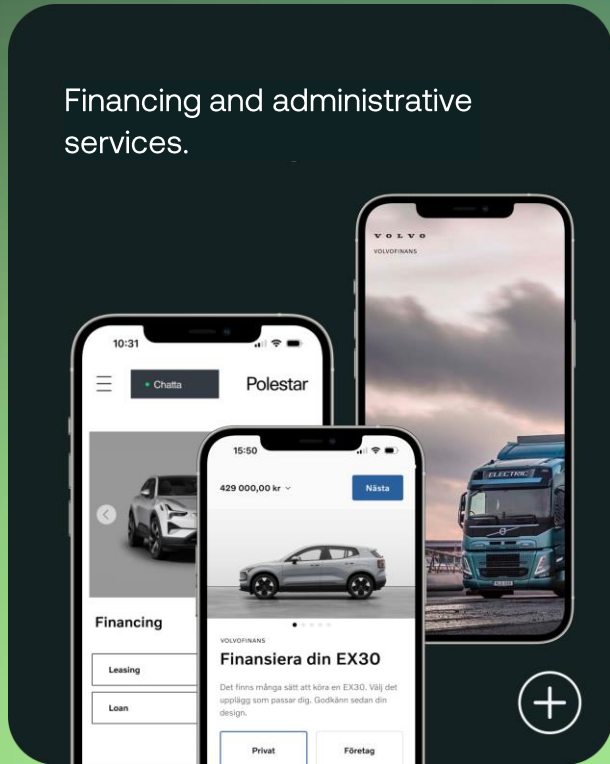
+

C

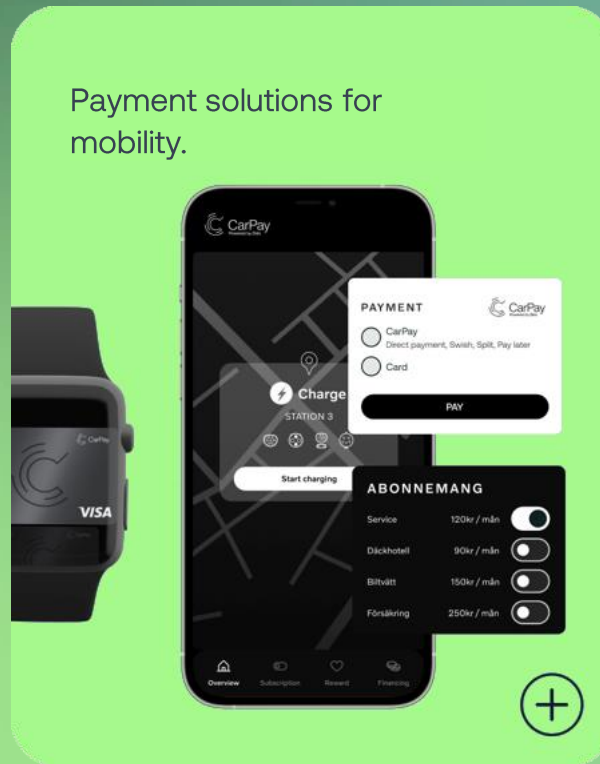
A comprehensive offering with a unique mix of products, expertise and speed/agility

A comprehensive financial offering for Mobility

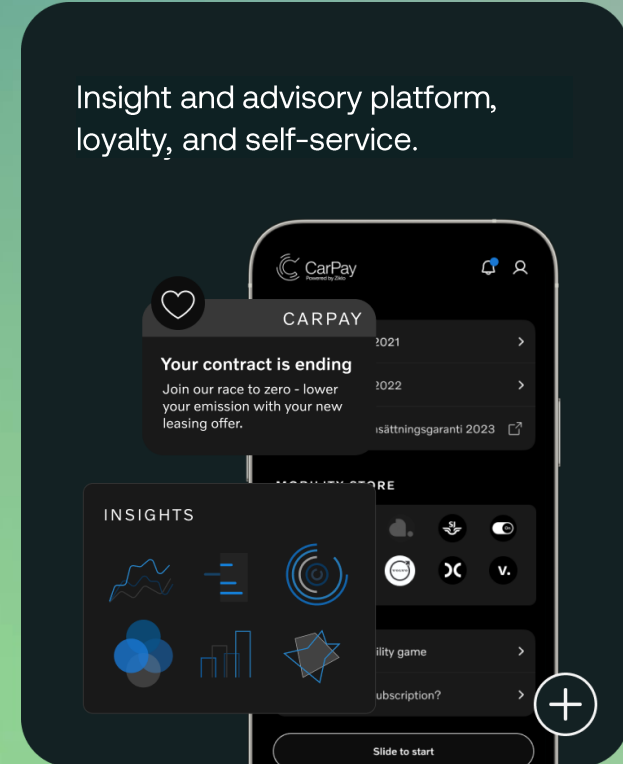
Financing and administrative services.



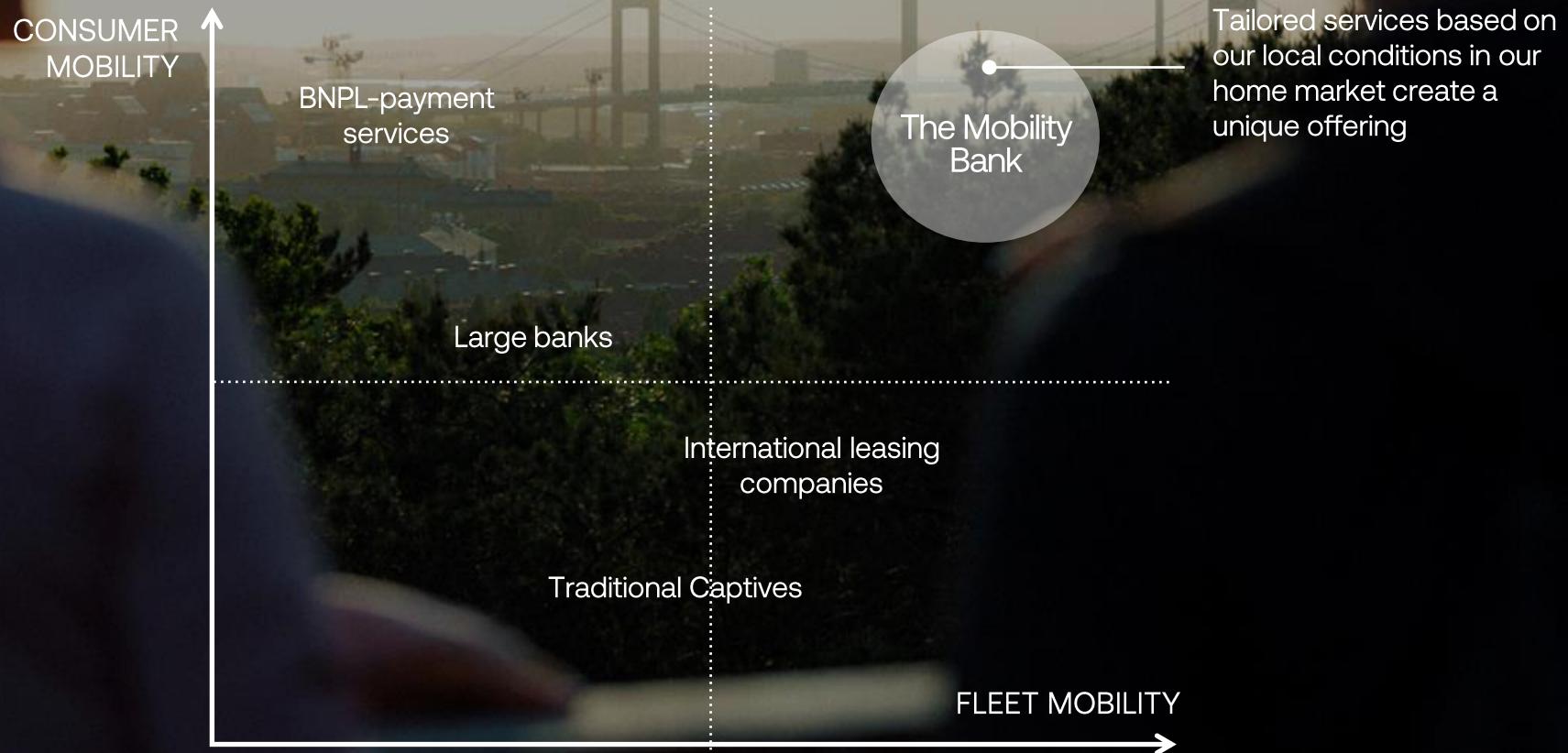
Payment solutions for mobility.



Insight and advisory platform, loyalty, and self-service.



A vacant position in our home market



New Brand Platform

Fleet services and financing for all brands.



Brand financing (white label)



Payment services



Ziklo Bank AB (publ), 556069-0967

Year End Report 2023 Highlights

42.5_B

LENDING (SEK)

0.03 %

CREDIT LOSSES IN RELATION
TO LENDING VOLUME

22.5 %

CET1 RATIO

1.02_B

PROFIT (SEK)

37.3_B

IN BONDS AND
DEPOSITS (SEK)

800_K

CARPAY USERS

0.44

COST/INCOME RATIO

13.6 %

RETURN ON EQUITY

SUSTAINABILITY

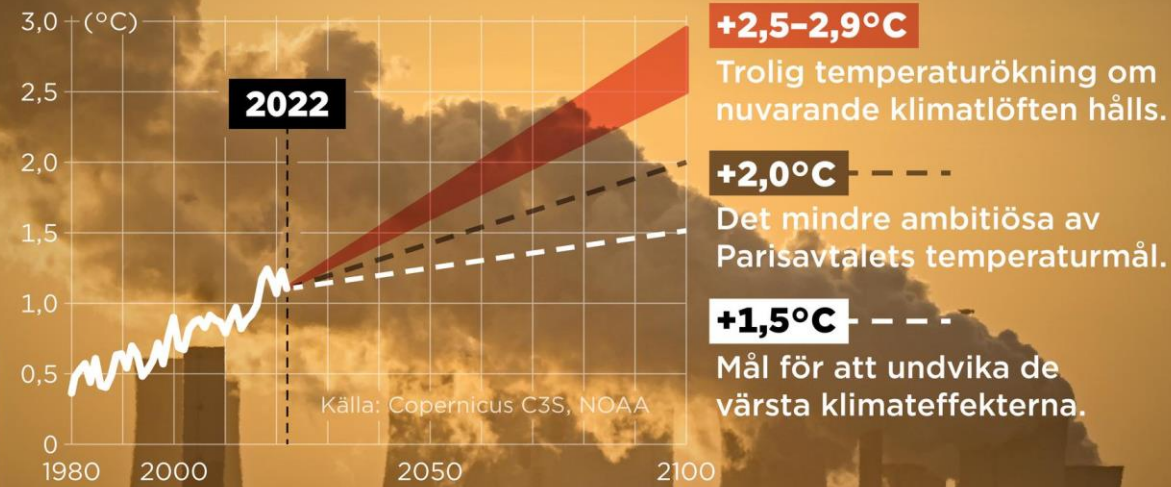
Mobility – the road ahead

Sustainability Policy



Globala uppvärmningen

Global temperaturökning jämfört med förindustriell nivå, grader Celsius.



■ AB VOLVOS VD MARTIN LUNDSTEDT • 6-8

”VI MISSAR VÄRLDENS CHANS”

AB Volvo går mot ett rekordår och aktien rusar på börsen. Men vd Martin Lundstedt är ändå bekymrad: Den gröna omställningen går för långsamt – ”Europa och Sverige missar världens chans.”



Vi möjliggör
hållbart resande

The
Mobility
Bank **Ziklo**

The
Mobility
Bank **Ziklo**

Strategy



Lead the transition to fossil free car fleet, **Reduce GHG-emissions with 30% to 2025**

Policy



Mitigate strategic risks

- Funding
- Credit Risk
- Residual value risk

Framework

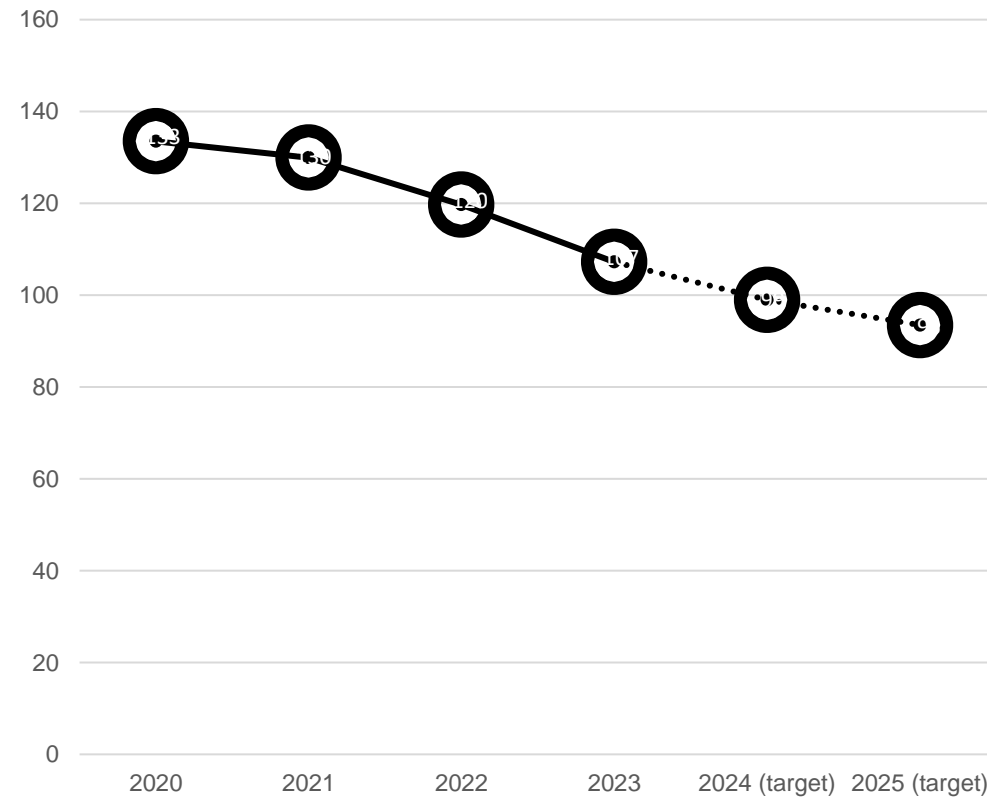


Adopting TCFD and PRB

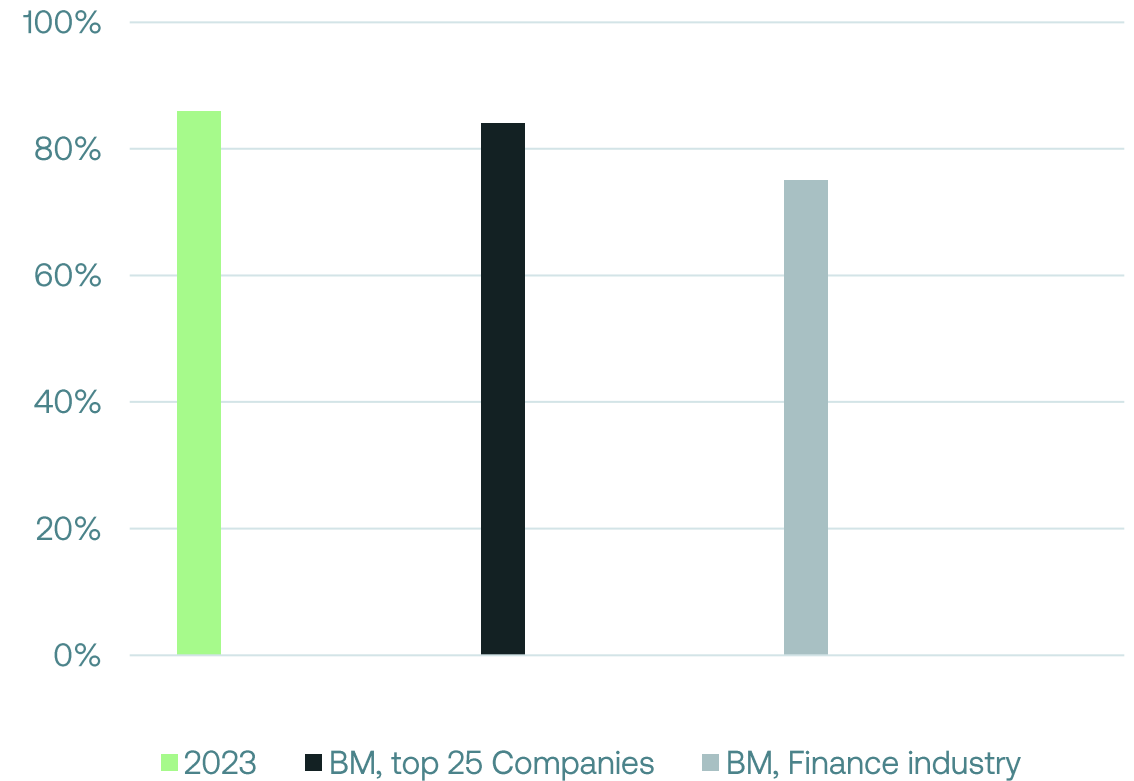


Main sustainability focus, emissions and equality

Average emission from financed cars: gram CO2 per km



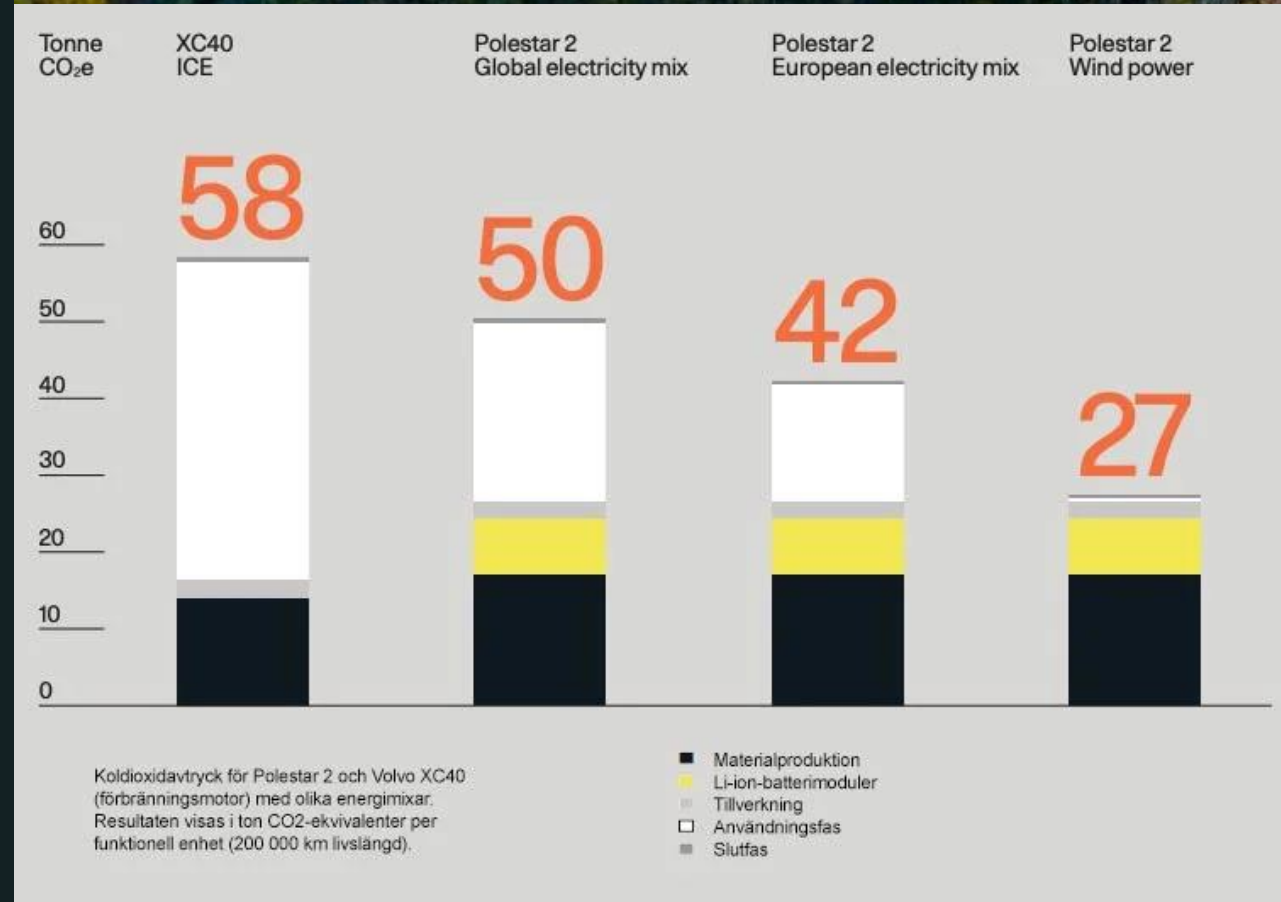
Do all employees have the same opportunity regardless gender?



THE MOBILITY OF THE FUTURE

Car continue to dominate but less cars must be used more

- All ICE cars cannot be replaced by EV due to production emissions and material shortage
- An EV is only half as clean as an ICE car by 20 kkm
- In the long run we need to discover new financial products within car sharing, light mobility (e-scooters etc), Robotaxi and other mobility of the future



CSRD – work in progress, Double materiality analysis is performed

ESRS & topic	Material for VFB from an IMPACT perspective	Material for VFB from a FINANCIAL perspective	Material topics for VFB
E1 - Climate change	◆	◆	◆
E2 - Pollution	◆		◆
E3 - Water & marine resources			
E4 - Biodiversity and ecosystems	◆		◆
E5 - Circular economy	◆	◆	◆
S1 - Own workforce	◆		◆
S2 - Workers in the value chain	◆		◆
S3 - Affected communities			
S4 - Consumers and end-users	◆	◆	◆
G1 - Business conduct		◆	◆

◆	Material sub-topic/sub sub-topic (negative impact or risk)
◆	Material sub-topic/sub sub-topic (positive & negative impact alternatively risk & opportunity)
◆	Material sub-topic/sub sub-topic (positive impact or opportunity)
	Non material sub-topic/sub sub-topic
N/A	Non applicable sub-topic/sub sub-topic



CarPay

Ladda batterierna på vägen

[Ansök om CarPay](#) [Vad är CarPay?](#)



Gröna obligationer

Vår gröna finansiering innebär ett viktigt kliv i bankens vision och omställning mot en fossilfri fordonsflotta. Här kan du läsa mer om vårt arbete och våra gröna obligationer.

[Volvofinans Bank Green Bond Framework 2022](#)

- Jämställdhet
- Whistleblowing
- Arbetsmiljö
- God kreditgivningssed
- Riktlinjer mot mutor
- Alkohol-Drog och spel
- Kränkande särbehandling
- Resepolicy

Hållbarhetsrapport 2023

Task Force on Climate Related Financial Disclosures

VOLVOFINANS BANK AB

kommer ta fler steg mot att fullt ut följa FN:s principer för ansvarsfull bankverksamhet (UNEP FI PRB).

2015 antogs Agenda 2030 av FN:s medlemsländer och är den mesta ambitiösa globala agendan för hållbar utveckling. Agenda 2030 inkluderar 17 mål som syftar till att stoppa extrem fattigdom, ojämlikhet, orättvisa och klimatförändringar. I VFB:s arbete med att skapa positiv påverkan på omvärlden har banken valt ut 5 hållbarhetsmål där VFB kan bidra som mest för att uppnå dessa ambitiösa hållbarhetsmål:

11 HÅLLBARA STÄDER OCH SAMHÄLLEN	12 HÅLLBAR KONSUMTION OCH PRODUKTION	13 BEVÄRDA KLIMATFÖRÄNDRINGARNA	3 GOD HÄLSA OCH VÄLBEFINNANDE	5 JÄMSTÄLLDHET
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För VFB innebär detta att banken

- o ska ta ett ansvar i att tillgängliggöra hållbar mobilitet i samhället
- o ska ha en långsiktig hållbar affärsstrategi där man optimerar risker och säkerställer god ekonomi
- o ska minska sin direkta och indirekta miljöpåverkan genom att bedriva ett aktivt miljöarbete inriktat på hållbar utveckling
- o ska ta ett socialt ansvar i form av hänsyn till medarbetare, mångfald och jämställdhet
- o ska agera transparent i punkterna ovan

GOLD

2023

ecovadis

Sustainability Rating

VOLVOFINANS BANK

SEK 1000m

Volvofinans Bank signed a Bilateral Sustainability Linked Revolving Credit Facility

Handelsbanken acted as sustainability advisor

Handelsb

A person is riding a bicycle, shown in silhouette against a bright, hazy background. The person is leaning forward, and the bicycle is in motion. The overall scene is dimly lit, with the background being the primary light source.

GREEN BOND FRAMEWORK


Framework & SPO

GREEN BOND FRAMEWORK

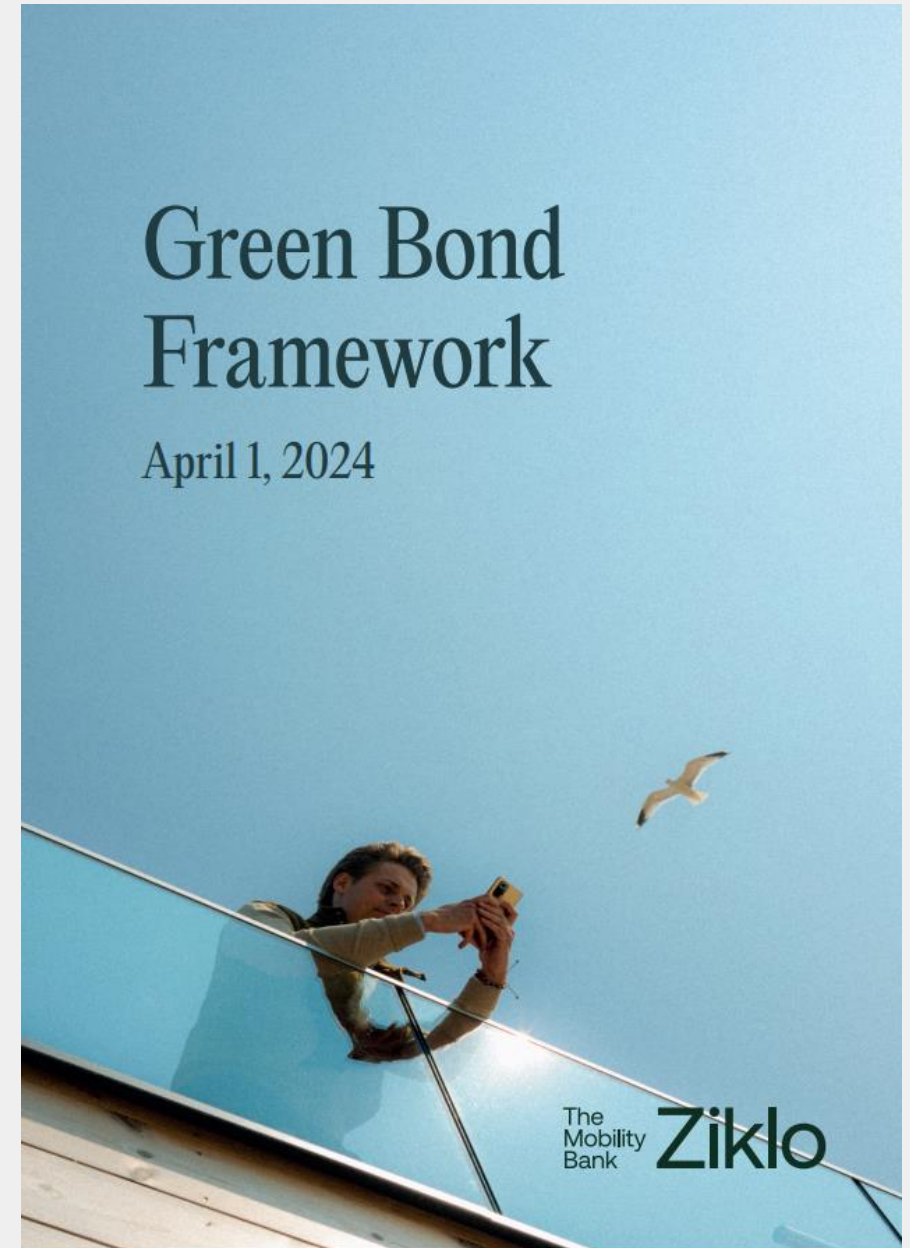
Updated Framework in brief

- Third update since the inaugural framework in 2017
- Based on the 2021 version of the Green Bond Principles (ICMA)
- Under this framework only fully electric vehicles, with zero specific CO₂ emissions, will be financed
- An amount equal to the net proceeds of Green Bonds will finance loans and leases in Ziklo Banks green asset portfolio

GBP Category	Assets financed	EU environmental objective and example of economic activities
CLEAN TRANSPORTATION	Heavy commercial vehicles (i.e. buses) with zero specific CO ₂ emissions	Climate Change Mitigation 6.3 Urban and suburban transport, road passenger transport
	Light commercial and passenger vehicles with zero specific CO ₂ emissions	Climate Change Mitigation 6.5. Transport by motorbikes, passenger cars and light commercial vehicles
	Fully electric freight transport vehicles (i.e. lorries/heavy trucks) with zero specific CO ₂ emissions	Climate Change Mitigation 6.6. Freight transport services by road



11 HÅLLBARA STÄDER OCHSAMHÄLLEN



Second Party Opinion in brief

- S&P assess the framework as *Dark Green*
- Strengths
 - **Ziklo Bank's financing focus on leases for fully electric heavy commercial and freight vehicles is a positive step, in our view.** Given the size, weight, and range requirements of these vehicles, consumer take up has lagged other vehicle types. At the manufacturer level, these challenges have also weighed on the adoption of zero emission technologies for such vehicles
- Weaknesses
 - No weaknesses to report
- Areas to watch
 - **The bank does not currently screen car makers for lifecycle climate and environmental impacts.** Although the bank plans to establish specific procedures and assess potential additional suppliers on a case-by-case basis, dedicated policies are currently lacking.
 - **The bank's physical risk assessment does not cover car suppliers' manufacturing facilities.** The bank assesses its own properties, but not the manufacturing facilities of car suppliers, which leaves some aspects of physical climate risk unaddressed. However, we note the bank's ongoing efforts to assess such risks at the supplier level and take necessary actions

The screenshot displays the S&P Global Ratings page for the Ziklo Bank Green Bond Framework. At the top left is the S&P Global Ratings logo, and at the top right is a green banner that reads "Powered by Shades of Green". Below the logo is a disclaimer: "An S&P Global Second Party Opinion (SPO) includes S&P Global Ratings' opinion on whether the documentation of a sustainable finance instrument, framework, or program, or a financing transaction aligns with certain third-party published sustainable finance principles. Certain SPOs may also provide our opinion on how the issuer's most material sustainability factors are addressed by the financing. An SPO provides a point-in-time opinion, reflecting the information provided to us at the time the SPO was created and published, and is not surveilled. We assume no obligation to update or supplement the SPO to reflect any facts or circumstances that may come to our attention in the future. An SPO is not a credit rating, and does not consider credit quality or factor into our credit ratings. See [Analytical Approach](#), [Recent Party Opinions](#).

The main title is "Second Party Opinion Ziklo Bank Green Bond Framework" with a date of "April 2, 2024". The location is "Sweden" and the sector is "Banks".

Alignment With Principles is shown as "Aligned = ✓ Conceptually aligned = ○ Not aligned = ✗". A checkmark indicates alignment with "Green Bond Principles, ICMA, 2021 (with June 2022 Appendix 1)". A link to "See [Alignment Assessment](#) for more detail." is provided.

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A "Dark green" badge is displayed with the text: "Activities that correspond to the long-term vision of a low-carbon climate resilient future. Our [Shades of Green Analytical Approach](#) >".

The bottom section is divided into three columns: "Strengths", "Weaknesses", and "Areas to watch".

- Strengths:** "Ziklo Bank's financing focus on leases for fully electric heavy commercial and freight vehicles is a positive step, in our view. Given the size, weight, and range requirements of these vehicles, consumer take up has lagged other vehicle types. At the manufacturer level, these challenges have also weighed on the adoption of zero emission technologies for such vehicles."
- Weaknesses:** "No weaknesses to report."
- Areas to watch:** "The bank does not currently screen car makers for lifecycle climate and environmental impacts. Although the bank plans to establish specific procedures and assess potential additional suppliers on a case-by-case basis, dedicated policies are currently lacking." and "The bank's physical risk assessment does not cover car suppliers' manufacturing facilities. The bank assesses its own properties, but not the manufacturing facilities of car suppliers, which leaves some aspects of physical climate risk unaddressed. However, we note the bank's ongoing efforts to assess such risks at the supplier level and take necessary actions."

Footer: spglobal.com/ratings | This product is not a credit rating | April 2, 2024 | 1

An aerial photograph of a dense, lush green forest. A winding asphalt road with yellow and white lane markings curves through the trees. The text 'Ziklo' is written in large, white, sans-serif font across the center of the image. To the right of 'Ziklo', the words 'The Mobility Bank' are written in a smaller, white, sans-serif font, stacked vertically.

Ziklo

The
Mobility
Bank

Ciklo = cykel/kretslopp på latin, spanska,
italienska och portugisiska

For further info, visit

www.ziklo.com